



January 21, 2025

AWARD NOTICE
RP033-24

Provision of Maximo Platform Migration Professional Services on a Multi-Year Contract

Pursuant to the proposals received on September 13, 2024 for RP033-24 Provision of Maximo Platform Migration Professional Services on a Multi-Year Contract, the «proposalbid» has been awarded to ABSG Consulting, Inc., in the amount of \$707,740.89. Please note the enclosed tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink, appearing to read "Dana Garland", written over a faint circular stamp.

Dana Garland, CPPB, FOII, NIGP-CPP
Purchasing Manager

DG/bc

Enclosure

RP033-24

Provision of Maximo Platform Migration Professional Services on a Multi-Year Contract

Department of Water Resources

			ABSG Consulting, Inc. (OS)	Aquitas Solutions, LLC (OC)	Electric Data, LLC (OS)	IHCS, Inc. dba Maven Asset Management (OS)	Prophecy Consulting, Inc. (OS)	Starboard Consulting, LLC (OS)	Turnpike Analyst, LLC (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	General Requirements	5	2.75	3.75	4.42	3.42	3.75	3.67	1.75
2	Service Provider Capacity	30	26.83	23.17	18.5	23.92	11.67	23.17	4.67
3	Service Provider Capability	20	17	16	10.58	18.58	11.83	14.5	4
4	Implementation	30	25.83	18.67	16.67	28.83	13.83	22.5	1.33
5	References	5	3.5	2	2	4.5	0.5	2	0.5
	SUB-TOTAL	90	75.91	63.59	52.17	79.25	41.58	65.84	12.25
6	Cost	10	10			3.01			
	TOTAL	100	85.91	63.59	52.17	82.26	41.58	65.84	12.25

Recommended Vendor:

ABSG Consulting, Inc.
 Attn: Frank Morphis, III
 1701 City Plaza Drive
 Spring, TX 77389
 Phone: 972-921-7289
fmorphisiii@absconsulting.com

COST TABULATION

			ABSG Consulting, Inc. (OS)					IHCS, Inc. dba Maven Asset Management (OS)							
ITEM #	COST CATEGORY	DESCRIPTIONS	TOTAL (YEAR 1)	TOTAL (YEAR 2)	TOTAL (YEAR 3)	TOTAL (YEAR 4)	TOTAL (YEAR 5)	TOTAL PRICE	TOTAL (YEAR 1)	TOTAL (YEAR 2)	TOTAL (YEAR 3)	TOTAL (YEAR 4)	TOTAL (YEAR 5)	TOTAL PRICE	
1	Professional Services	Fees for project management, system analysis, design, development, testing, implementation, training, and support	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$70,000.00	\$346,940.00	\$14,800.00	\$14,800.00	\$14,800.00	\$14,800.00	\$406,140.00	
2	Software Licensing	Costs associated with Maximo Application Suite (MAS) licenses, including core modules, add-on modules, and user licenses	Bring your own licensing (BYOL)							\$146,939.00	\$157,225.25	\$168,233.00	\$180,007.75	\$192,608.00	\$845,013.00
3	Cloud Infrastructure	Expenses related to the government cloud environment, such as hardware, software, network, storage and security	\$10,206.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,206.00	\$123,774.00	\$119,246.40	\$125,208.72	\$131,469.16	\$138,042.61	\$637,740.89	
4	Disaster Recovery and Business Continuity	Costs for implementing Disaster Recovery and Business Continuity measures as defined in RFP	Included in Professional Services or Maintenance and Support							Included in Annual Hosting Fees					
5	Data Migration	Costs for extracting, transforming, and loading approximately 80 GB of data from the on-premises Maximo system to the cloud	Included in Professional Services or Maintenance and Support							Included in Annual Hosting Fees					
6	System Integration	Fees for integrating Maximo with other Gwinnett County systems and applications	Included in Professional Services or Maintenance and Support							\$36,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$36,000.00
7	Customization and Development	Costs for tailoring the Maximo solution to specific business requirements and industry best practices	Included in Professional Services or Maintenance and Support							TBD	TBD	\$0.00	\$0.00	\$0.00	\$0.00
8	Testing and Quality Assurance	Expenses for testing the migrated and upgraded system	Included in Professional Services or Maintenance and Support							\$92,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$92,000.00
9	Training	Costs for system administrator training deemed necessary to administer the Maximo Application Suite (MAS) effectively	Included in Professional Services or Maintenance and Support							\$14,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,800.00
10	Change Management	Fees for managing the change process within the organization	Included in Professional Services or Maintenance and Support							Included in Project Management Activities					
11	Hardware and Equipment	Costs for any additional hardware or equipment required for the migration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	
12	Third-Party Services	Expenses for services provided by external vendors, such as data cleansing or security assessments	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	N/A	N/A	N/A	N/A	N/A	N/A	
13	Maintenance and Support	Ongoing costs for system maintenance, support, and updates	\$113,568.00	\$119,246.40	\$125,208.72	\$131,469.16	\$138,042.61	\$627,534.89	\$63,600.00	\$63,600.00	\$63,600.00	\$63,600.00	\$63,600.00	\$318,000.00	
TOTAL			\$137,774.00	\$133,246.40	\$139,208.72	\$145,469.16	\$152,042.61	\$707,740.89	\$824,053.00	\$354,871.65	\$371,841.72	\$389,876.91	\$409,050.61	\$2,349,693.89	